

Women's Council of REALTORS®

Women's Council of Realtors® Cape Coral Quarterly Newsletter

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Don't Miss Our Upcoming Events!

[Click Here](#) to view our calendar!

Friday July 15th- Our Annual "Crossover The Bridge" Luncheon!
[CLICK HERE](#) for more info

Wed July 27th- District V Conference "Aboard the Naples Princess!"
[CLICK HERE](#) for more info

Thurs Aug 18th- Affiliate Appreciation Mixer!
6pm at Brew Babies
[CLICK HERE](#) for info

Aug 24th-27th
FAR/WCR in Orlando
[CLICK HERE](#) for info

Dear Member,

We hope you enjoy this Quarterly Newsletter. In the newsletter you will find many links to various articles and updates. Anywhere you see "CLICK HERE", *click* and read more!

We hope to see you at our upcoming business resource luncheons and exciting events!

Sincerely,
Donna Stout
Chapter President

Message From Our President

"Change"

"Change can be good and change can be bad".... how many times have we all said and thought those exact words? Having just made a major change in my professional life, I know "change" first hand. The older we get the more challenging "change" can be but, it is a necessary part of life. Without change we never experience the best things that life can offer. Without change we become stagnant and never grow and without change we never achieve all we can be. Now that being said, no one said it would be easy. Coming from one who knows it is not without pain. Change can cause us to loose friends, experience anxiety and push us to our limits but it is a necessary "evil". Change is a risk that is necessary to help us be all that we can be. Just think of those "fortunate" people we all know. If they had not been willing to take risks and make changes would they have achieved the successes they did, probably not. Women's Council of Realtors can offer you changes that will exceed all of you expectations. There are opportunities for growth and leadership that few organizations can offer. Push yourself and take a risk. Volunteer to help on any level, attend meetings and learn from the best. Whether it is a



Fri Sept 2nd-

Chico's Shopping Day!

4pm (reservations needed) [CLICK HERE](#)**Thurs Sept 15th-**

Business Luncheon

11am Tarpon Point

[CLICK HERE](#)**Thurs Sept 29th-**

"MAN WARS" Bachelor & Husband Auction

6pm at Tarpon Point

[CLICK HERE](#)**Quick Links**[Our Website](#)[Our Officers](#)[Our Committees](#)[Our Events](#)[Photo Gallery](#)[WCR FL State](#)[National](#)**Please Support****Our Sponsors!****Local Sponsors****Gold Sponsors:**

*Dawn Carvotta/

The Real Estate Book

*Debbie Towns/Towns

Title Dawn Barnett/

State Farm Ins.

*Realmark

DevelopmentLLC

*Dan Van Landshoot/

Danovision

Productions

*Pam Jensen&Bill

Jurek/Home Team

Inspection Service

*Stewart Title

small change or major changes...just remember without change your success will be limited.

Join us soon, we need and want you.

"When you're finished changing, you're finished"

Benjamin Franklin

Affiliate Spotlight

Scott DiGregorio
Primary Residential Mortgage



Scott DiGregorio is the Producing Sales Manager for Primary Residential Mortgage, Inc., in Ft. Myers, and is known to most Realtors in SW Florida from his appearances as an expert on the housing market and financing issues on MSNBC and other news programs, as well as his many years of volunteer teaching for all of the local Realtor Associations. Scott was born and raised in Brooklyn, NY. After graduating high school....[CLICK HERE](#) to read more!

Realtor Spotlight

Mary Huber
Real Estate Agent with K.
Burton & Associates



Mary was born in Brooklyn, New York and attended Baruch College where she graduated with a B.A. and studied Industrial Psychology. She was a professional ballroom champion and won the Harvest Moon Ball. After she married her husband Bob, she convinced him to train with her as her dance partner. They both competed in..... [CLICK HERE](#) to read more!

Support Our Troops!

We've been having great success with the "Support Our Troops" project!

[CLICK HERE](#)
to read more, &

learn how to participate.

Silver Sponsors:

- *John Glorioso/
John Michaels Jewelry
- *Ann
LoRusso/LoRusso
Appraisal Services

State Sponsors:

Platinum Level

- *Home Team
Inspection Service
- *North American Title
Company
- *Wells Fargo Home
Mortgage
- *Two Men & a Truck

Here's a peak at what we've sent!



Gold Level

- *Realtor Association of
Greater Fort Myers &
The Beach Inc.

"Thank You" from a couple of our recipients!

Silver Level

- *Audrey Lackie/
Watson Realty
- *Paul Homes of FL
- *Bristol Properties
International/Bristol
Auctions
- *Naples-On-The-Gulf
Chapter of Women's
Council of Realtors



"Thank you and the Women's Council of Realtor's
for the Care Package!
We always appreciate the support from back home.
Best Regards, Chris Ball"
(son of member Susan Ball)

"Hello (smiley face), Sorry it took me so long to write you and tell you Thank you ssssoooooo much for the package that you sent. It was very nice of you to send it and I thank you with all my heart (another smiley face), It means so much to us when we receive packages and it helps us stay in a good frame of mind.

Again, thank you very much (another smiley face). Thank you, Steve" (son of member Julie Faries)

***You Don't Want to Miss This Fabulous Event!
Reserve Your Spot TODAY! Limited space available!***

Let's support our very own Robin McKeever "State President!"
(Car Pooling Available if needed)

[CLICK HERE](#) for complete information!

Success With a Breeze & Women's Council of REALTORS®



Celebrate Your Success Today...



Wednesday, July 27th 2011

Featured Article



6 Tips To Handle Tough Deadlines

I've felt anxiety when I've seen a deadline looming, as my clients have and most of us have, at one time or another. We typically panic unnecessarily because we either impose our own curfews on projects, or our deadline has suddenly arrived and we lost track of time because we didn't put in the upfront planning.

Here are a few tips to help you overcome the panic of deadlines and deal with them step-by-step:

1. Decide if you're really the one to do the task in the first place. Is this a volunteer option or not? Is there someone else more qualified to handle it than you? You don't have to always be the ring leader gathering the wagon trains into the circle. If you're not the best equipped for the job, don't have the know-how for it, or you're able to pass on it and would like to share the wealth and give someone else their turn. [CLICK HERE](#) to read more!

Mission

We are a network of successful REALTORS empowering women to exercise their potential as entrepreneurs and industry leaders.

Vision

Through our influence as successful business professionals, women will effect positive change in the profession and in the broader community.